

Feb. 17th, 2014

Marubeni Corporation

Nomura Research Institute, Ltd.

Announcement of strategic alliance in IT service sector
by Marubeni Corporation and Nomura Research Institute, Ltd.

Marubeni Corporation (“Marubeni”) and Nomura Research Institute, Ltd. (“NRI”) have entered into an agreement of equity and business alliances on February 14, 2014, regarding joint business operations of Marubeni’s new subsidiary “Marubeni IT Solutions Inc.” (“New Co.”) in the IT services sector.

Marubeni Information Systems Co., Ltd. (“MSYS”), a wholly owned subsidiary of Marubeni, will split its current IT solutions businesses by allocating its system development and enhancement businesses to New Co. on April 1, 2014. New Co. will distribute 20% of new shares to NRI in April, and consequently, New Co. will be a joint venture company by and among Marubeni, NRI and MSYS.

By combining and utilizing the technology and know-how accumulated by Marubeni, MSYS and NRI, New Co. will;

- Enhance IT infrastructure (network, security and cloud platform) and business application systems for the Marubeni Group.
- Provide a new IT solution including cloud services to customers outside of the Marubeni Group. Further, Marubeni and NRI will jointly develop new IT businesses in global markets.

In the rapidly changing IT market driven by the cloud computing environment, Marubeni, focusing its efforts on IT-related businesses, aims to strengthen its competitiveness in the IT services sector through this strategic alliance with NRI, which possesses high-end business consulting and IT solution capabilities. Under this new scheme, New Co. will enhance the Marubeni Group’s IT system and will expand its business by offering quality and effective services fully adapted to the cloud computing era. Meanwhile, MSYS will continue providing IT-related products as a core company of Marubeni IT business group.

NRI aims to create and expand new business opportunities by supporting Marubeni’s world-class business development capability and experience from an IT perspective.

1. Overview of New Co.

(1) Company Name	Marubeni IT Solutions Inc.
(2) Address Of Headquarters	1-3, Taihei 4-chome, Sumida-ku, Tokyo, Japan
(3) Representative	Kunitsugu Miura, President & CEO
(4) Business Description	System planning, design, and development, system integration, software/hardware sales, etc.

(5) Capital	410 million yen (after the investment by NRI)
(6) Number of Employees	Approximately 250
(7) Share of Stock	Marubeni 46%, MSYS 34%, NRI 20%

2. Other notice

(1) Company Name	Marubeni Corporation
(2) Address Of Headquarters	4-2, Ohtemachi 1-chome, Chiyoda-ku, Tokyo, Japan
(3) Representative	Fumiya Kokubu, President & CEO
(4) Business Description	General trading company
(5) Capital	2,626 hundred million yen
(6) Number of Employees	(Consolidated) 39,126 (as of Dec. 31, 2013)

(1) Company Name	Nomura Research Institute, Ltd.
(2) Address Of Headquarters	6-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan
(3) Representative	Tadashi Shimamoto, President & CEO
(4) Business Description	Consulting, financial IT solutions, industrial IT solutions, IT platform services.
(5) Capital	186 hundred million yen
(6) Number of Employees	(Consolidated) 8,153 (as of Dec. 31, 2013)

(1) Company Name	Marubeni Information Systems Co., Ltd.
(2) Address Of Headquarters	12-18, Shibuya 3-chome, Shibuya-ku, Tokyo, Japan
(3) Representative	Kazuo Ogawa, President & CEO
(4) Business Description	Advanced technology discovery and development, system development, sales and maintenance, software/hardware sales, system integration, system consulting
(5) Capital	1,098 million yen
(6) Number of Employees	(Consolidated) 776 (as of Dec. 31, 2013)
(7) Share of Stock	Marubeni 100%

3. Contact

Marubeni Corporation:

Hanada, Sekine
 Corporate Communications Dept.
 TEL +81-3-3282-4805 E-mail : tokb192@marubeni.com

Nomura Research Institute, Ltd.:

Kawagoe, Kouyama
 Corporate Communications Dept.
 TEL : +81-3-6270-8100 E-mail : kouhou@nri.co.jp

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