

## News Release

### **Heiwa Real Estate and NRI Announce Fund Hoteling Service for Start-up Asset Managers**

*- Service is part of larger partnership with government initiative  
to bring finance managers to Tokyo -*

**TOKYO, March 28, 2018** – Heiwa Real Estate Co., Ltd. (Heiwa Real Estate) and Nomura Research Institute, Ltd. (NRI), a leading provider of consulting services and system solutions, today announced a partnership to provide Fund Hoteling Service in the Kabuto-cho, Nihonbashi district in Tokyo. Fund Hoteling Service provides start-up asset managers and foreign asset managers who want to operate in Japan with business infrastructure as a package which includes office hardware, IT solution and BPO service. The service will become available in June.

The Tokyo Metropolitan Government is currently promoting the “Global Financial City: Tokyo” vision to win Tokyo’s position as the top global financial city in Asia. As a part of this initiative, Heiwa Real Estate aims to revitalize Kabuto-cho and Kayaba-cho, Nihonbashi region by providing various help for start-up asset managers to expand their business. One of the offerings is “FinGATE KABUTO,” an office space for rental which will be launched in April.

As part of this real estate being made available, NRI will be providing IT infrastructure, including NRI’s T-STAR Suite of total solutions for asset managers by connecting “FinGATE KABUTO” with NRI data centers. The real estate and financial technology assets will provide asset managers who do not have business infrastructure in Japan to have offices equipped with necessary IT solutions and BPO service for their business operations and get a running start opening financial services in Japan.

“We are confident that the collaboration with NRI, to provide high-quality consulting services and system solutions to our tenants, will contribute to the business growth of our tenants.” said Tomoharu Nakao, Managing Officer of Heiwa Real Estate.

“We feel that it is important for NRI to contribute to the growth and development of Tokyo as a financial center in Asia and the world,” said Katsuhiko Fujita, Senior Managing Director of NRI. “The attraction of new entrepreneurs and startups in the asset management space benefits all of us, and we are proud to enable the growth of this sector in our home city.”

As active members of “Global Financial City: Tokyo”, Heiwa Real Estate and NRI will contribute ongoing support to the expansion of asset management business in Japan.

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### **About Heiwa Real Estate**

Heiwa Real Estate was founded as the company owning stock exchange buildings such as those in Tokyo and Osaka in 1947.

The company's business has expanded to leasing offices and commercial facilities in major cities throughout Japan. Focus is also being placed on strengthening the company's business foundations through asset management and property management as a sponsor of Heiwa Real Estate REIT, Inc. Currently, the company is also moving forward with the Nihonbashi Kabutocho Revitalization Project aimed at expanding assets increasing profitability in the building leasing business.

For more information, visit <http://www.heiwa-net.co.jp/english/index.html>

### **About NRI**

Founded in 1965, NRI is a leading global provider of system solutions and consulting services with annual sales exceeding \$3.7 billion.

NRI offers clients holistic support of all aspects of operations from back- to front-office, with NRI's research expertise and innovative solutions as well as understanding of operational challenges faced by financial services firms. The clients include broker-dealers, asset managers, banks and insurance providers. NRI has its offices globally including New York, London, Tokyo, Hong Kong and Singapore, with over 12,000 employees.

For more information, visit <https://www.nri.com/fit/>

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