

# NEWS RELEASE

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## Thomson Reuters Moves to Enable Global Diversification for North American Wealth Management Firms

Strategic agreement with Japanese fintech firm NRI builds out international post-trade processing capabilities on Thomson Reuters BETA wealth management platform

**NEW YORK/LONDON – 3 May 2018** – Thomson Reuters has expanded its North American wealth management brokerage processing platform, BETA, to include automated international post-trade processing for multi-market and multi-currency securities, representing a significant advancement in a continuous effort to better serve both retail and institutional clients.

Powered by NRI's I-STAR/GX platform, Thomson Reuters North American BETA customers will now benefit from automated settlement and straight-through processing of trades executed across all markets, through a high-volume solution with a single-stock record across all asset classes and markets, driving domestic and international corporate actions processing. The fully integrated solution also provides real-time updates of intra-day transaction status changes throughout the lifecycle of the settlement, along with straight-through-processing enabled communication with global and local custodians. It also serves as a multi-tenant solution that segregates each firm's data while supporting multiple clients within.

"The need for a well diversified portfolio continues to drive wealth managers to seek greater investment opportunities for their clients beyond U.S markets. Our enhanced multi-market capability allows our North American BETA customers to reach new financial markets and grow their existing business by offering a broader array of investment options and opportunities globally," said David Akellian, Global Head of Wealth Management for Thomson Reuters. "As regulatory demands increase globally, the fully automated single-stock recording process allows firms to be more operationally efficient and transparent in managing custodianship, ultimately mitigating risk, reducing error rates, reducing costs, and freeing up resources to work on other aspects of their business."

"NRI is excited to be partnering with Thomson Reuters - an important milestone in NRI's international growth," said Naohiro Sako, Senior Managing Director, NRI. "Thomson Reuters is a highly respected organization, and together with Thomson Reuters, we look forward to catering to an even wider range of clients' needs, expanding the reach of our services. Our two organizations will be able to fully automate post-trade processing for international trades, creating a faster, cleaner flow between the US and international markets."

Thomson Reuters BETA is a complete suite of solutions that enables institutions to manage the daily tasks of their brokerage business. It offers all the tools needed to manage daily operations, plus forward-thinking features to keep the organization positioned for the future. The parameter-driven customization features of BETA deliver a hosted solution with a unique level of flexibility to meet the needs of individual businesses. For more information about Thomson Reuters BETA, visit:

https://financial.thomsonreuters.com/en/products/trading-capabilities/post-trade-services/beta-systemstrade-processing.html



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#### About NRI

NRI (Nomura Research Institute) is an award-winning global provider of system solutions and consulting services for broker-dealers, asset managers, banks and insurance providers with annual sales exceeding \$3.7 billion. Founded in 1965, NRI offers clients holistic support, underpinning all aspects of operations. NRI has a deep understanding of the operational issues financial services firms face globally and provides innovative and research driven solutions to ensure success. NRI has 50 offices globally, including global financial centers such as New York, London, Tokyo, Hong Kong and Singapore, with more than 12,000 employees across the world. For more information, visit <a href="https://www.nri.com/fit">https://www.nri.com/fit</a>

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